

Water

Calm Water

“Reflecting Pool”

“Water Flowing”

Need are met by acting upon the people and objects in the environment. People are influenced and controlled by direct or indirect means. Anxiety and frustration are not tolerated with equanimity. They do not reflect upon their behavior and motives. They are outer directed exclusively. They adapt to circumstances by altering their external environment. They are not inclined to change the ways, means of operating, and attitudes they use to get their way.