

## THINKING STYLES

See subheadings: analytical, creative, systematic, rapid, logical, concentration, deductive, general

### Logical

Everything she says can be backed up by data.

Always on the alert in conversation, he notices right away when someone makes an inaccurate statement or is contradictory. He appreciates logic and coherence and has a hard time tolerating those who are unclear in the way they communicate.

Using a combination of logic and intuition, you try to learn from past experiences and use that knowledge in present situations.

A logical thinker, you want to know that there is a good, solid reason for everything you do.

Knowledge is attractive to you and you are always reaching out to increase what you know.

A rational, logical thinker, you tend to take a step by step, logical approach to solving problems, analyzing the whys and wherefores before reaching a conclusion.

She likes to have time to carefully reason out the next step and feels anxious when forced to jump into new areas without adequate preparation.

### Systematic

Making decisions based on experience, you have a systematic approach to problem solving, accumulating all the facts before reaching a conclusion.

His disinclination to make mental leaps in order to make on-the-spot decisions indicates that this methodical thinker may not do well in a high-powered, high-pressure situation.

You can be slow-acting, needful of approbation, and ploddingly careful when working through thoughts and facts.

He is a methodical thinker who forms his conclusions in a systematic manner.

You like to build ideas one upon another, slowly putting together the facts until you have accumulated enough information to reach a conclusion.

She is methodical and deliberate in her approach to things. Quick wits and quick action are not to be expected.

Analytical by nature, she is constantly evaluating everything that comes across her desk. When reviewing a new contract, she'll want to take it apart, piece by piece.

Subordinates had best be prepared with answers because she will expect others to be as probing as she is.

He is not inclined to sift and sort ideas and facts to determine their individual value.

Analyzing and reviewing data is normally his method of finding solutions to problems; although occasionally, in his quest for quick answers, he may not analyze as thoroughly as usual.

A born skeptic, he questions and demands proof before accepting anything. From taking on a new employee to accepting a proposed budget, he wants to know firsthand about the merits.

The preferred, optimal process of thinking and doing is methodical, systematic, yet reasonable, fluent with originality. She is hesitant and cautious in integrating inspirations, intuitions.

Rapid

Your mind is moving so fast that you get impatient with those who are slower and tend to reach conclusions for them.

Satisfied with whatever information is easily available, she has no desire to become personally involved in researching on a deeper level.

She picks up and comprehends information and learns quickly. A highly developed intuitive sense allows her to grasp the essence of a matter and gives her a rapid unconscious perception and insight. This enhances her ability to size up a situation or person and anticipate what is coming next.

Your quick, searching mind needs plenty of room in order to function at top performance.

He thinks fast and can handle a variety of situations with speed and efficiency.

Her thinking processes are quick and original and she is able to find unique solutions to problems.

New subjects interest him momentarily, but he seldom pursues anything too deeply. Skimming information meets his need to learn quickly.

While he understands and grasps information quickly, there is a tendency to skim the surface for information, which prevents him from employing his full mental abilities.

Although he proceeds cautiously, he is emotionally driven. He tends to hurry through information and accept the most obvious answers rather than analyze deeply. Therefore, conclusions may be formed from inadequate or faulty information.

#### Analytical

Your mind is sharp and you have a natural curiosity that takes you into some interesting places.

Her analytical ability allows her to sort through information in order to determine its value.

He has a clear, analytical mind with a great desire for knowledge and an ability to grasp things instantaneously.

She has a strongly analytical mind and wants to scrutinize the facts for herself.

An analytical thinker, he enjoys taking a problem apart and rearranging all the pieces.

Your strong analytical ability, as well as your exploratory and logical mind cause great "moving and shaking" in your environment.

Are your associates functioning at the same pace? Not likely.

He tries to get a clear understanding of what makes things work and how to make them work better.

He prefers researching his own facts, rather than accept second-hand information.

He has analytical thinking skills, which means enjoys taking a problem apart and analyzing all the various components to see if there is a better way of re-organizing them.

A sharply critical sense gives him the ability to quickly analyze a prospective client. And a determination to succeed helps him practically evaluate which are the best markets to penetrate.

A good problem solver, she applies both creative and analytical processes to find solutions. She enjoys investigating new possibilities, methods and techniques.

His mind is quick, analytical. He is able to sort through the facts to gain a better understanding, shutting out distractions and concentrating on what he is doing.

Even though you can think on your feet, you like to gather, review and scrutinize information before making decisions or taking action.

Being analytical, you generally do not accept things at face value. Scrutinizing the various aspects involved, you assess the value of information in terms of present needs.

Your mind probes, assembles the facts, and analyzes all the pertinent information.

Deductive

Being a cumulative thinker, you draw conclusions by building on information you have already acquired from your experiences, education and training.

Relating new information to past experiences, you prefer to use proven methods rather than those that are still untested.

When a subject interests him, he explores it in depth and after all the facts are in he analyzes them using logical thought processes to arrive at a conclusion.

Sometimes you search objectively for facts and then use your analytical power to sort and sift the good from the bad in order to develop an idea or solve a problem.

#### Concentration

Environmental distractions impact his ability to concentrate on the work at hand.

He easily gets lost in his concentration, getting so wrapped up in his work that he loses sight of the larger issues.

When concentrating on solving a problem, he is able to shut out all distractions.

#### General

She strives hard to make a good impression, yet, she may be working at capacity and is not intellectually capable of attaining a higher level of aptitude.

Although she uses conventional problem solving skills, she is also open to more original approaches.

Her memory is well developed and she uses association to help her recall events or facts.

He has a good memory for details and doesn't simply remember what happened, he actually re-lives past events in technicolor.

Facts interest him more than theory and he enjoys taking an intellectual approach to problem solving.

You are mentally alert and, when motivated, have the capacity to initiate action.

He sees problems in their individual pieces, and may have trouble uniting them into a whole.

Since he does not analyze more than is absolutely necessary, he may not get the most from the material.

He doesn't accept ideas or opinions at face value, but chooses to find out for himself.

The writer has strong, practical intelligence. A discerning eye and good orientation give her agility in reaching conclusions.

Basically a factual person, she can concentrate her attention on the project at hand.

She is not always clear and factual in her thinking. At times she tends to get tangled up in irrelevant details.

Intellectually curious, your mind is constantly looking for a new challenge. When there isn't enough activity going on and you get bored, you are likely to be found doing mental puzzles, just to stay busy.

Somewhere along the line, long ago, the road of your intellectual curiosity was blocked and discouraged.

You require repetition in order to learn.

Mentally alert, you generally remember what you have learned.

You like to work with just the absolute essentials of an idea.

You enjoy accepting mental challenges, and enjoy participating in discussions and debates.

You believe in taking a simple approach to problems, creating simple solutions.

You have a good memory for impressions and are extremely observant.

His desire to probe and search out answers for oneself hinders the ability to acquire new information.

Her inability to grasp ideas with speed and ease could occasionally put this applicant at a disadvantage.