

LEADERSHIP

Synonyms: trend-setter, trail-blazer, pioneer, manager

He needs to be in the forefront in a leadership position. It is impossible for him to stay in the shadows and take a back seat, even for a moment.

Even when you don't intend to, you seem to find yourself thrust into positions of leadership. You just can't help taking charge.

A natural executive type, he has a talent for leadership.

She seems so sure of her direction that people just seem to follow him, believing that she knows what she is doing.

He needs to be in command and is skilled at creating an organizational structure for growth.

His energy and enthusiasm are contagious. As a manager he is able to inspire and motivate his sales force, bringing out the best in them.

Her upbeat, dynamic way of operating ensures an exciting environment where anything can happen. More of a leader than a follower, she is not content to stand back and just let things take their course. She wants to have an impact on whatever activities are going on.

Because you seem to have an innate ability to create structure and order out of chaos, others look to you for direction and leadership.

You are not comfortable allowing yourself to 'go with the flow' and just let things happen--you want to make them happen!

You have an enormous amount of charisma and charm and can be an outstanding leader in a group.

Comfortable with power and authority, this natural leader is aggressive in his need to be on top.

She expects everyone to know their place in the organization, and

stay within it. A traditional power structure, drawn with clear lines of authority, provides a comfort level that she can live with.

Goal-directed and highly structured, he takes a pragmatic approach. That is, he will accomplish his objectives, regardless of what it takes. He simply does what comes next, no matter how difficult it is.

When dirty work needs to be done, you can call on this individual. He is not the type to shrink back from difficulty, and he doesn't worry about making the bad news more palatable.

Comfortable with her strengths, she is less so with her weaknesses, which she would rather pretend don't exist. She doesn't respond well to criticism, taking a defensive attitude.