

COMMUNICATION

See these subheadings: indirect/ambiguous/evasive, blunt, clear, direct, articulate/eloquent, verbal, non-verbal, tactful/diplomatic

Indirect/ambiguous/evasive

If this person seems not to make sense, it's not you that can't make sense of him, it is he who simply cannot make sense to others.

When you feel pressured, you may find yourself telling someone something that is not true.

She is an idea person who is constantly churning out new and different concepts. Unfortunately, she may have a hard time putting her ideas into workable form because she thinks in a complex manner and is not always able to make others understand what she wants to get across.

This individual may tend to evade, maneuver, or say what he thinks others want to hear.

When threatened by disapproval, this applicant may be inclined to conceal the truth and side-step the real issue.

You avoid by indirection, if not misdirection, on questions whose discussion might work against what you want to do or how you want to appear.

The inability to move smoothly from one thought to another, whether in speaking or writing, may reflect a lack of fluency in expressing one's ideas the essence of what is important.

In conversation, he can maneuver around without giving a direct answer if he chooses, but he can also be direct and to the point.

Not liking to be pinned down about your opinions or attitudes, you remain noncommittal by sticking with conversational generalities and uncontroversial topics.

He cannot communicate in an appropriate and consistent manner, being confused what and how he should communicate and being afraid he'll have to pay for it.

Although she is good at selling her ideas and has a persuasive way of handling clients, she does not always communicate directly. In fact, she tends to talk around a subject, not quite coming to the point, obscuring some of the important details. As a result, her effectiveness can be diminished when she is seen as evasive.

It isn't that he means to be misleading, he just wants to make the other person happy and tries to make it sound like he has the answer to all their problems.

When problems come up with clients or staff members, she avoids dealing with them directly. Instead, she is likely to change the subject or try to divert the attention of those involved into something less stressful. While this may dissipate the heat of the moment, the residue of the basic situation is left over and could potentially build into something much larger.

He is a charmer, cultivated, pleasant company. I imagine he can regale the group with stories that delight and inform. And he has a talent for sea stories. That's an old navy term for telling embellished and lengthy stories of one's adventures. But do note that all is self-oriented! Even, or especially, the seemingly sweepingly generous and gracious movements outward towards others. If you buy from him: Caveat emptor. If you sell, audit!

He is willing to discuss work, but prefers to keep things of a personal nature separate, not wanting others to know his private side.

Because he thinks in a complicated fashion, he may have some difficulties in expressing his thoughts so that others clearly understand him.

The guy appears to be absolutely frank and candid and clear in communications, but afterwards you are not quite sure what was meant or he can claim it meant one of several possibilities.

He is ineffective in communication, principally because he does not consider anyone worthy of his effort to communicate effectively and also because he is simply inept at communicating.

The man puts much effort in precisely communicating the relevant, material facts he wants to get across. The expression of his ideas is very carefully crafted to get across what he wants and nothing else.

In his communications he can be vague or evasive in order to avoid facing some issues or consequences. He can maneuver around giving direct answers if he so chooses.

He gives indication of being forthright in what he says, but what he does not say and does not talk about is entirely another matter.

He is diplomatic in keeping personal information private. In fact, he can be evasive when it comes to revealing his own character.

Socially, he has a charming, diplomatic, communicative manner in handling all kinds of people.

Clear

In communicating with others she is direct and straightforward.

Backed by inability to get past his anti-social attitude and disdain for others, that kind of confusion comes from getting things too clear! What I mean is, we can be confused because we tangle ideas up too much or because we have them too well distinguished and cannot see connections. He suffers the latter kind of confusion.

The ability to communicate clearly makes him a good instructor.

He thinks clearly, and he communicates clearly. He values clarity. We have to hand it to the man that he has good judgment as far as he lets us into his mind. However, I doubt that he ever communicates on a personal or intimate level.

His communication will be clear, factual and reliable, as he avoids verbal ambiguity.

Candid

There is never any doubt about what she is saying because she says exactly what she means.

When he communicates, he does so clearly and candidly, without personal involvement, unless he has come to trust the other person.

Frank, and even blunt at times, he does not spare the feelings of the person he is talking to.

He has no patience for beating around the bush. When he has something to say, he says it, and in no uncertain terms.

By asking probing questions, you cleverly discover the real person behind the social facade.

Direct

She tends to get impatient with a lot of small talk, but prefers to come right to the point.

Brusque and to the point, chit-chat and social amenities just don't matter to her.

There are times when he could be a bit more tolerant in conversations with others.

He is direct in conversation and easily frustrated by those who waste his time.

Being forthright and truthful is central to your sense of yourself. To be seen as anything less than exactly who you are produces feelings of shame in you. You have no tolerance for exploiters and game players, but seek out others who are as authentic as you are.

She can be very skillful, efficient and direct: very business-like.

Direct and frank in your communications, you just don't have the patience to 'waste time' on small talk.

Although he is a direct communicator, he tempers his words with finesse.

When you want to get an idea across, you do it in a very direct, up-front manner. There will be no doubt about your opinion because you express it clearly and openly. However, when it comes to discussing your personal emotions, it's another matter, as you are quite uncomfortable revealing what is deep in your heart.

Blunt

While she may be quick to pick up on the tone of a conversation, she doesn't have a great deal of personal sensitivity or diplomacy.

This is the kind of person who can be brutally honest, with a total disregard for the other person's feelings.

His blunt approach to the truth has a refreshing ring to it.

Non-verbal

Although you are a good communicator on an everyday level, when it comes to discussing your deeper, more profound feelings, you don't find it so easy.

She is reluctant to reveal her ideas and needs to be drawn out in order to participate fully.

At times you go from being communicative to being closed up and repressed.

She listens to what is being said, but may not have the level of comprehension that will tell her how to handle a particular situation.

You may be the life of the party, talking about the birds, the bees, the flowers, but you don't talk about your personal feelings. No one could call you shy, but you are, indeed, a private person.

He does not dissimulate, merely maintains his privacy.

It is more comfortable expressing yourself through what you do, rather than what you say.

You need to know you can really trust the person you are revealing yourself to and take a cautious approach before opening up.

She can be communicative or not as she deems appropriate, being most prone to keeping the personal to herself. She can be shrewd or diplomatic.

Articulate/eloquent

His thoughts flow smoothly and he is able to move freely from one idea to the next.

You are capable of giving reports and lectures eloquently.

It is easy for you to express and present your views, and you do so with ease and eloquence.

Articulate in expressing the benefits of what she is selling, the writer paints word pictures for her listener, to help them visualize how their situation could be improved if only they would close the deal with her.

Painting brilliant word pictures, she shares her mental vision of what the future can look like.

Her ability to verbalize what is in her mind makes her an excellent teacher.

Few have his capacity to move an audience with carefully chosen words spoken so well.

He can be extremely articulate when he has time to prepare ahead, but in an extemporaneous conversation it may be hard for him slow down his thinking and relate to his listener on their level.

His articulate way of expressing his needs and opinions suggests that he is good at getting others to visualize what he has in mind.

A good communicator, the writer has the ability to get his ideas across clearly. He is able to make a good impression by verbalizing with articulateness and creating an environment where his listeners are motivated to take action on his suggestions.

When socializing, you're drawn to intellectual and imaginative conversation.

When confronted on certain issues, it may be difficult for her to express herself clearly.

Your well-developed people skills allow you to be a good listener as well as communicator.

Verbal

Especially well suited to sales, the love of debate gives him a gift for overcoming any kind of objection. He would put a lot of focus on bringing in new accounts.

To be a more effective manager it would be important for him to be more responsive to the thoughts and feelings of his employees.

He is sensitive to criticism and, when he feels the need to defend a point, may enter into a verbal dispute.

He enjoys a colorful conversation and good verbal debate, if only for purely philosophical reasons.

A good debate keeps his mental juices flowing.

He may listen to others superficially, but not with any real interest. He would rather be doing the talking.

She just loves to talk.

Liberally sprinkling his dialogue with colorful descriptions, he can be an entertaining conversationalist.

Tactful/Diplomatic

He always seems to know exactly what to say, and how to say it.

She has a way of making bad news sound good.

Here is someone who can deliver unpleasant tidings with the diplomacy of a Henry Kissinger.

He has the tact of a politician.

Softening harsh words with delicacy, you are adept at handling the feelings of others.

If asked to keep a confidentiality you are likely to do so, no matter how much you are tempted to divulge.

She elicits cooperation through diplomacy and tact, rather than by being domineering and demanding.

Considerate, helpful and sympathetic to the needs of others, he is

diplomatic and knows how to maneuver out of a difficult situation without causing friction.

Charm and tact are tools he uses to influence the thinking and actions of others.

He can tactfully de-fuse tense situations.

He never forgets to stay tactful and diplomatic, no matter how stressful the situation.

Your discretion in protecting secrets makes you a tried and true, trusted friend. You know when to talk and when to be silent.

You hide your true feelings. Being reticent about personal matters, you can tactfully avoid revealing them, even in the face of direct questions.

He tends to be a selective listener, tuning out what is not agreeable.

Working at a high level of frustration, the writer finds it nearly impossible to be tactful and diplomatic under pressure.

Her need to share ideas, interests and experiences could go well beyond the bounds of discretion.

Being unable to express his ideas tactfully, this applicant may find it hard to avoid clashes.

She doesn't feel at ease expressing ideas and feelings that might cause discomfort when working with others.

His need to maintain distance from social contact may keep him isolated from others, thus rendering communication extremely difficult.